

CUSTOMER REFERRAL PROGRAM REQUIREMENTS

All referrals submitted to the Veracross Customer Referral Program must meet the following conditions in order to qualify:

- The referring school must be an active Veracross customer.
- The school being referred must be an independent, K-12 school.
- The school being referred must not already be an existing Veracross customer. Veracross cannot already have an active open opportunity with the school being referred.
- The school being referred must sign a SaaS contract with Veracross for its Student Information System ("SIS") solution that is tied to the opportunity generated from the school referral.
- The referring school must facilitate the introduction of the referred school to Veracross.
- Veracross must be in active conversations with the referred school within 30 days of the school being submitted to the referral program.
- In the case of multiple schools referring the same school to Veracross, only the first referrer will qualify.

Method of Payment of Reward:

- USD \$2,000, or local currency equivalent, per qualifying school referral that meets all of the above conditions.

How Reward is Paid:

- The referral bonus will be paid to the referring school in the form of a one-time credit on the school's next Veracross invoice, after the referred school signs a contract with Veracross.